## 在《專業天地》內,我們會解答持牌人的一些常見提問。 In Horizons, we will answer questions commonly asked by licensees.

- 持有營業員牌照的地產代理可否以自 僱人士身份從事地產代理工作?自僱 人士從事地產代理工作及與其他持牌 地產代理公司合作時,受哪些條例規 管?
  - 根據《地產代理條例》(「《條例》」), 牌照分為地產代理牌照及營業員牌照。 持有地產代理牌照的人士可以經營地產 代理工作的業務或擔任持牌地產代理的 營業員,而營業員牌照持有人不可以經 營地產代理工作的業務,他們只能以持 牌地產代理的營業員身分從事地產代理 工作。

所有持有由監管局發出有效地產代理牌 照的人士/公司(「持牌人」)的執業 及操守均受監管局所規管。持牌人在香 港進行任何地產代理工作均須遵守《條 例》及其附屬法例的相關條文,以及監 管局發出的《操守守則》及所有適用的 指引。 Can a licensed salesperson carry out estate agency work as a self-employed person? What regulations are applicable to self-employed persons when they carry out estate agency work and collaborate with other estate agency companies?

According to the Estate Agents Ordinance ("EAO"), there are two types of licences: estate agent's licence and salesperson's licence. The holder of an estate agent's licence may carry out estate agency work as an estate agent or act as a salesperson for another estate agent, while a licensed salesperson cannot carry out estate agency work as an estate agent but may only perform estate agency work as a salesperson of a licensed estate agent.

The practice and conduct of all persons/companies holding a valid licence issued by the EAA are regulated by it. When carrying out estate agency work in Hong Kong, licensees must comply with the EAO and its subsidiary legislation, the *Code of Ethics* and all applicable guidelines issued by the EAA from time to time.

