



地產代理監管局  
ESTATE AGENTS AUTHORITY

Dear Licensees,

**Re: Practice Note on Financing Plans Offered by Vendors or Vendors’  
Designated Financing Companies Issued by the Sales of First-hand  
Residential Properties Authority**

The Estate Agents Authority (“EAA”) is writing to draw your attention to the new “Practice Note on financing plans offered by vendors or vendors’ designated financing companies” (“Practice Note”) (PN01/23) issued by the Sales of First-hand Residential Properties Authority (“SRPA”) on 17 February 2023.

According to the SRPA, to further enhance the transparency of first-hand residential properties and the protection of purchasers, with effect from 17 March 2023, vendors are recommended to adopt the best practices set out in the Practice Note before the signing of the preliminary agreement for sale and purchase of a specified residential property where the prospective purchaser indicates to the vendor at the sales office an intention to apply for one or more of the financing plans offered by the vendor or its designated financial companies as set out in any of price list(s) for the development/phase made available by the vendor for the purpose of section 32 of the Residential Properties (First-hand Sales) Ordinance.

Licensees may click on the link below for details on the Practice Note and the related template on “*Reminder to Prospective Purchasers*” ([www.srpa.gov.hk/files/pdf/practice-notes/Practice\\_Notes\\_on\\_Financing\\_Plans\\_Eng\\_2023.pdf](http://www.srpa.gov.hk/files/pdf/practice-notes/Practice_Notes_on_Financing_Plans_Eng_2023.pdf)).

Estate Agents Authority

20 February 2023