



EAA issues *A Study Guide to Estate Agency Law and Practice*

(23 August 2007) The Estate Agents Authority (EAA) has issued a book called *A Study Guide to Estate Agency Law and Practice* which provides basic concepts covering a wide range of topics pertaining to estate agency practice.

Mr Joseph Tsang, Chairman of the Professional Development Committee of EAA, said EAA promotes “professional excellence through learning”. *A Study Guide to Estate Agency Law and Practice* will be a useful reference for estate agency practitioners who wish to refresh their knowledge and grasp the essentials of a subject quickly and easily. He said, “As consumers and the public have rising expectations of the trade, practitioners should try to enhance their professional knowledge with a view to raising the overall standard of services”.

Mr Tsang added the guide may also be useful for individuals preparing for the estate agents and salespersons qualifying examinations.

EAA reminds examination candidates that the qualifying examinations may require more in-depth understanding of certain topics of the syllabi and that the guide presents only a summary of the basic concepts. Candidates for the examinations are reminded to refer to the relevant syllabus (as outlined in the Estate Agents and Salespersons Qualifying Examinations Handbook, www.eaa.org.hk/development/examhb.pdf) for details of the examinations. Candidates are also advised to consult other reference materials, such as the Estate Agents Ordinance and its subsidiary legislation, the Code of Ethics, Practice Circulars and the six Monographs issued by EAA, to obtain an in-depth knowledge pertaining to the law and practice of estate agency.

The Chinese and English versions of *A Study Guide to Estate Agency Law and Practice* have been uploaded onto the EAA website: www.eaa.org.hk/publications/guide.htm. The printed version will be available later this year.