

# 地產代理法律與實務學習指引

## A Study Guide to Estate Agency Law and Practice

監管局已出版《地產代理法律與實務學習指引》。該學習指引涵蓋地產代理執業實務中的許多基本概念，範圍廣泛。

監管局專業發展委員會主席曾煥平表示，《地產代理法律與實務學習指引》可以幫助地產代理重溫基礎知識，更有效率地掌握執業課題的重點。曾先生說：「事實上，市民大眾和消費者對行業的要求愈來愈高。業界必須致力提升專業知識水平，才可以提供優質服務。」

準備參加地產代理和營業員資格考試的人士，也可以利用本學習指引作為輔助溫習材料，但考生應注意，資格考試可能要求考生對考試範圍內的部分課題有更深入的了解，而《地產代理法律與實務學習指引》只是概括地介紹這些課題的基本概念。因此，考生宜參考資格考試內容綱要(刊於地產代理與營業員資格考試手冊 — [www.eaa.org.hk/development/ch\\_examhb.pdf](http://www.eaa.org.hk/development/ch_examhb.pdf))，了解資格考試對考生的要求。考生也應參考其他資料，例如《地產代理條例》及其附屬法例，監管局出版的《操守守則》、執業通告和六本專題論集，以深入了解與地產代理行業有關的法律和執業知識。

《地產代理法律與實務學習指引》中英文版本已登載於監管局網頁 [www.eaa.org.hk/publications/ch\\_guide.htm](http://www.eaa.org.hk/publications/ch_guide.htm)。印刷本亦將會在不久將來免費送贈從業員；公眾人士亦可購買。

EAA has published *A Study Guide to Estate Agency Law and Practice* which provides basic concepts covering a wide range of topics pertaining to estate agency practice.

Mr Joseph Tsang, Chairman of the Professional Development Committee of EAA, said *A Study Guide to Estate Agency Law and Practice* will be a useful reference for estate agency practitioners who wish to refresh their knowledge and grasp the essentials of a subject quickly and easily. He remarked, "As consumers and the public have rising expectations of the trade, practitioners should try to enhance their professional knowledge with a view to raising the overall standard of services".

Although the guide is also useful for individuals preparing for the estate agents and salespersons qualifying examinations, they should note that the qualifying examinations may require more in-depth understanding of certain topics of the syllabi and that the guide presents only a summary of the basic concepts. Candidates for the examinations are reminded to refer to the relevant syllabus (as outlined in the Estate Agents and Salespersons Qualifying Examinations Handbook, [www.eaa.org.hk/development/examhb.pdf](http://www.eaa.org.hk/development/examhb.pdf)) for details of the examinations. Candidates are also advised to consult other reference materials, such as the Estate Agents Ordinance and its subsidiary legislation, the Code of Ethics, Practice Circulars and the six monographs issued by EAA, to obtain an in-depth knowledge pertaining to the law and practice of estate agency.

The Chinese and English versions of *A Study Guide to Estate Agency Law and Practice* have been uploaded onto the EAA website: [www.eaa.org.hk/publications/guide.htm](http://www.eaa.org.hk/publications/guide.htm). The printed version will be available for free distribution to practitioners and for sale to the public in the near future.