Estate Agents Authority

Supplementary Form for the Renewal of Statement of Particulars of Business (SPOB) Held by a Sole Proprietor

Please complete this form and submit it together with a completed Form 14 and a copy of a valid business registration certificate.

| | 1. Name of business: 2. SPOB number: | | | | | | | |
|---|---|--|---|--|--|--|--|--|
| 3. Application submission method | d: | - | | | | | | |
| ☐ In person (or by representative | e) - Address: Room 2601, 26/F, Hop | ewell Centre, 183 Queen's Roa | d East, Wanchai, Hong Kong | | | | | |
| ☐ By post - Address: 7/F, E-Trac | le Plaza, 24 Lee Chung Street, Chai | Wan, Hong Kong | | | | | | |
| 4. Payment details: \$2,120 | (12 months) | ths) | | | | | | |
| CHEQUE No | (Cheque should be crossed | and made payable to the "Estat | te Agents Authority".) | | | | | |
| ` <u>-</u> | A Office in Hopewell Centre (Wanch | | | | | | | |
| For payment by cheque, the applicant w | ill be responsible for any bank charge arisin | ng from the cheque being unable to be | | | | | | |
| · | oice is not indicated, the statement will be | be sent by ordinary mail.): | For official use only: | | | | | |
| Send by ordinary mail | | C '. II | | | | | | |
| Collect in person or by an autr | orized representative at the EAA Of | fice in Hopewell Centre (wanch | 181) | | | | | |
| 6. Preferred language of correspo | ndence: Chinese English | (If a choice is not indicated, corres | spondence will be in English.) | | | | | |
| | or termination of appointment of a cified in this application, please fill out the | 9 | or terminated the appointment of a | | | | | |
| I hereby give the Estate Agents Au | thority notice that— | | | | | | | |
| I appointed | (name of n | nanager appointed) holder of | estate agent's licence number | | | | | |
| | at the place of business specified in | this application on | (dd/mm/yyyy) | | | | | |
| and / or | | | | | | | | |
| | of | | | | | | | |
| (dd/mm/yyyy). | as a manager at the place of busine | ess specified in this application | on | | | | | |
| Note | | | | | | | | |
| | Agents Ordinance stipulates that: a l | icensed estate agent shall ensur | e that his business at every one | | | | | |
| of his offices (whether such o control of a manager appoint | ffices are referred to as branch office ed by him; a person so appointed m he holder of an estate agent's licence. | es, sub-offices or otherwise) is usust be an individual and the est | under the effective and separate tate agent concerned must also | | | | | |
| appointment of a manager or may be downloaded from www for the appointment of a man | the termination of such appointment w.eaa.org.hk/practice/documents/forager, then you do not need to fill within the specified period using the | within 31 days of either of the rm10.pdf. If you have already fout the said prescribed form. | se events. The prescribed formaliled out section 6 of this formaliled | | | | | |
| Authority of the appointment | th the said requirements may be disc | | | | | | | |

Estate Agents Authority

Personal Information Collection Statement

Personal data collected in this and subsequent licence applications are to be used for the purpose of processing the applications and may be subject to verification by the Estate Agents Authority from other sources. The personal data will also be used for the purpose of enforcing or complying with the provisions of the Estate Agents Ordinance (Cap.511), providing appropriate training to licensees and provision of information on matters concerning estate agency practice. The personal data may be transferred to relevant government departments and authorities (including the Hong Kong Police and the Independent Commission Against Corruption) in connection with the above purposes. You are reminded that your personal data to be provided to the Estate Agents Authority will be made available for public inspection, including (where applicable) in the provision of the reasons for decisions of inquiry hearings (whether publicised or not) in accordance with the policies prevailing from time to time. The personal data collected are necessary for the processing of licence applications and not providing them may result in the Authority being unable to process the applications. Applicants can access and correct their personal data by writing to the Data Protection Officer of the Estate Agents Authority.

Refund and/or cancellation of licence application

- (1) Once an application has been approved, no cancellation request will be accepted. Refund will only be made to those: (a) whose applications have been refused; (b) who have overpaid the required fees; (c) who cancel their applications before they are approved.
- (2) Where a refund is made, the refund will only be in the form of a crossed cheque payable to the applicant. In other words, a refund cheque will not be issued to a third party (except where the applicant is a bankrupt, then the cheque will be issued either to the applicant or to the trustee, depending on the instructions of the trustee).
- (3) Pursuant to section 5(2) of the Estate Agents (Licensing) Regulation, if for any reason a licence ceases to be valid, no part of any fee paid for the licence will be refunded.

Performance pledge

- (1) If you have fully completed all application forms, submitted all required documents and paid the required fee, it will normally take 20 working days to have an application processed.
- (2) In any event, if the application is made in the prescribed manner (i.e. correct form duly completed and signed, fee fully paid, application made no more than 3 months and no less than 1 month prior to expiry of your statement), validity of your statement will not be interrupted.
- (3) If you do not hear from us after 20 working days, you may find out the status of your application by: calling our hotline at 2111 2777 (press 2, 2 after selecting language) or viewing our licence list at www.eaa.org.hk/search/index.html.

Communication between EAA and Licensee/Licence Applicant

With a view to facilitating communication and protecting the environment, the EAA will communicate with licensees and licence applicants via e-mail, mobile SMS/MMS or other electronic means in lieu of mailing where appropriate. Certain information on matters concerning estate agency practice (e.g. practice circulars) will **ONLY** be published on the EAA website and drawn to the attention of licensees by electronic means. If you do not wish to receive notices electronically, please let us know or log in your e-Services account www.eaa.org.hk/eServicesEng.htm and manage your subscription preferences. Licensees should visit the EAA website www.eaa.org.hk regularly to obtain such information and familiarize themselves with any requirement which is applicable to them. The EAA will not provide printed copy of such information which is already published on its website. Licence applicants who have provided an email address will be notified of the approval in advance.

Notes

The fact that your application and payment are accepted (including your cheque being encashed) does not mean that a licence or a statement of particulars of business will necessarily be granted to you or your licence or statement will necessarily be renewed. A licence or a statement will only be granted or renewed if you meet all the licensing requirements under the Estate Agents Ordinance.

FORM 14

ESTATE AGENTS AUTHORITY APPLICATION FOR RENEWAL OF STATEMENT OF PARTICULARS OF BUSINESS

FORM 14

Section 55(1)(c) of the Estate Agents Ordinance (Cap. 511) makes it an offence punishable by a fine at level 6 and/or imprisonment for 1 year on conviction upon indictment or by a fine at level 5 and/or imprisonment for 6 months on summary conviction if a person makes any false or misleading statement or furnishes any false or misleading information in connection with an application for the grant or renewal of a licence.

Note: 1) This application forms part of the application for the renewal of estate agent's licence

- 2) For a company that applies for the renewal of a Statement of Particulars of Business, this form has to be completed by a representative of the company. The representative must be in effective control of the company's estate agency business and he has to be a licensed estate agent.
- 3) For a sole proprietorship that applies for the renewal of a Statement of Particulars of Business, this form has to be completed by the sole proprietor and he must be a licensed estate agent.

| has to be a licensed est 5) Please '√' in the appro | ate agent. In addition, each partner opriate box. | of Particulars of Business, this form has of the partnership has to complete and s | |
|--|--|---|--|
| 6) * Delete as appropria Validity Period of Licence ap | | ns 24 month | S |
| Section A Particulars of | f Business | | |
| Nature of Business | Sole Proprietorship | Partnership | Company Branch |
| Statement of Particulars of Business No. | | | |
| Expiry Date (DD/MM/YYYY) | | | |
| Applicant's Individual / Company Licence No. | | | |
| Expiry Date (DD/MM/YYYY) | | | |
| H.K.I.D. Card / Travel Document / Certificate of Incorporation* No | | | |
| Number of Partners in the Partnership | | | |
| Nature of the Place of Business | Principal Office | ☐ Branch Office | |
| Business Name in English (as | shown in Business Registration C | Certificate) | |
| Business Name in Chinese (as | shown in Business Registration (| Certificate) | |
| Business Registration No. | | Expiry Date (DD/MM/YYYY) | |
| | plicants only need to provide the i | nformation that is <u>DIFFERENT</u> fr | om application last filed. |
| Address of Place of Business | | | |
| Flat/Room | Floor Block | Name of | Building/Estate |
| | | | HK / KLN / NT* |
| Number and Name of | Street | District | |
| Telephone No. | Fax No. | Email Address | |
| information is FULL, COMPI | | (as the case may be), I hereby of my knowledge and belief and it deems fit. | |
| Date (DD/MM/YYYY) | Name of Representative / Sole Proprietor / Partner* (in BLOCK LETTERS) | Estate Agent's Licence (Individual) No of Representative / Sole Proprietor / Partner* | o. Authorized Signature and Company Chop |

Anti-Money Laundering and Counter-Terrorist Financing Self-assessment Form

Please return the completed form together with the company license renewal application to the EAA. For sole proprietorship or partnership, please return it to the EAA together with the application for renewal of the Statement of Particulars of Business (SPOB). If you have more than one branch, you only need to complete one form.

(This form can also be returned by fax or email)

Fax no.: 2598 9500 Email address: enforcement@eaa.org.hk

Enquiry hotline: 3842 9799

(若需要此表格的中文版本,請以傳真或電郵聯絡監管局。)

- This form assists estate agency companies in conducting self-assessment on AML and CTF matters. The EAA will, with reference to the information provided, update the assessment on the risk classification for each estate agency company.
- The information collected from estate agency companies will be used only for risk assessment purposes. The EAA will not disclose any information of particular companies / individuals to a third party.
- This form is to be completed by the responsible person (or his/her representative) of each estate agency company. If estate agency companies do not provide the required information in a timely manner, it may affect the EAA's assessment on their risk classification and thus the EAA may enhance its supervision and inspection to those companies.
- This form is not intended to imply a single set of universally applicable measures, nor should it be construed as a guide to assist estate agency companies in fulfilling their obligations. Where necessary, estate agency companies should seek independent advice from relevant professionals on compliance with the legal and regulatory requirements.

| Company name: | | |
|--|------------|--|
| Company licence no. or SPOB no.: | | |
| Name of the person filling this form: | Job title: | |
| Licence no. of the person filling this form: | | |
| | | |
| Signed by the person filling the form and company cl | hop: | |

Part 1: Company Profile

| 1. | Ou | r company is operated |
|----|------|--|
| | | in the form of a sole proprietorship |
| | | in the form of a partnership |
| | | withpartners, |
| | | of which partners holding estate agent's licences |
| | | in the form of a limited company |
| | | with directors. |
| | | of whichdirectors holding estate agent's licences. |
| 2. | Ou | r company's current organizational structure in Hong Kong: |
| | a. | Total number of business locations (including all branch offices) (i.e. total |
| | | number of SPOBs): |
| | | |
| | b. | Total number of staff (including the employer and all staff in branch offices): |
| | | |
| | c. | Following b. above, among all the staff, the number of staff holding |
| | | S-licence:; E-licence:; total no. of licensees: |
| | d. | Our company has branch office(s) outside Hong Kong: |
| | | □ Yes □ No |
| | | If yes, please state the country(ies) or region(s) where the branch office(s) are located: |
| | | |
| 3. | Ou | r company has connection with another company(ies) outside Hong Kong: |
| | | Yes □ No |
| | | ves, |
| | (i) | Provide details: |
| | (1) | |
| | (ii) | Any real estate business cooperation with the company(ies) |
| | (**) | ☐ Yes ☐ No |
| | | If yes, provide details: |
| | | |

Part 2: Property Transactions

| 4. | In the past 12 months, the sale and purchase property transactions handled by our |
|----|---|
| | company are as follows: |
| | |

| | (If the answer is "Nil", please proceed to complete Part 3.) |
|----|--|
| | company (including all branch offices) is : |
| a. | The total number of sale and purchase property transactions handled by our |

b. The types of properties involved in the sale and purchase property transactions in the past 12 months are distributed as follows:

| Types of property: | Percentage distribution of the number of transactions (%): |
|-----------------------------------|--|
| ☐ 1st hand residential properties | % |
| ☐ 2nd hand residential properties | % |
| ☐ Industrial buildings | % |
| ☐ Office buildings | % |
| ☐ Overseas properties | % |
| □ Land | % |
| ☐ Car parking spaces | % |
| □ Shops | % |
| ☐ Others (please specify) : | % |
| | 100% |

c. The transaction amounts (in Hong Kong dollars) involved in the sale and purchase property transactions in the past 12 months are distributed as follows:

| Transaction amount: | Percentage distribution of the | | | |
|----------------------------------|--------------------------------|--|--|--|
| | number of transactions (%): | | | |
| ☐ Below 5M | % | | | |
| ☐ 5M or above but less than 10M | % | | | |
| □ 10M or above but less than 20M | % | | | |
| □ 20M or above but less than 50M | % | | | |

| □ 50M or above but less than 100M | % |
|------------------------------------|------|
| ☐ 100M or above but less than 500M | % |
| □ 500M or above | % |
| | 100% |

| d. | Our | clients | paid | initial | deposits | by | <u>cash</u> | in | some | of | the | sale | and | purchase |
|----|------|-----------|--------|---------|------------|-----|-------------|----|------|----|-----|------|-----|----------|
| | prop | erty trai | nsacti | ons in | the past 1 | 2 m | onths | : | | | | | | |

| ☐ Yes | □ No |
|---------|------|
| If yes, | |

(i) The number of such transactions:

(ii) The amount of the cash paid as initial deposit in each of such transactions:

(Please state the respective amount of the cash paid as initial deposit for each of such transactions):

e. The types of clients involved in the sale and purchase property transactions in the past 12 months are distributed as follows:

| Types of clients: | Percentage distribution of the number of transactions (%): |
|---|--|
| Individuals holding HKID cards | % |
| Individuals holding PRC identity documents | % |
| Individuals holding overseas (neither HK nor PRC) identity documents | % |
| Limited companies registered in Hong Kong | % |
| Limited companies registered in PRC | % |
| Limited companies registered in overseas (neither in Hong Kong nor PRC) | % |
| Trust set up in Hong Kong | % |
| Trust set up in PRC | % |
| Trust set up in overseas (neither in Hong Kong nor PRC) | % |
| Others, please specify: | % |

| | | 100% | 6 |
|---------|---|-------------|--------|
| f. | Non-local clients or non-local properties were referred to our companies outside Hong Kong among the sale and purc transactions in the past 12 months: No If yes, please state the number of referrals and the country(ies) which the company(ies) outside Hong Kong is(are) located: | hase pro | operty |
| Part 3 | 3: AML/CTF Compliance Work | | |
| | o fulfill the AML/CTF compliance requirements, our company | 's comp | liance |
| m a. | neasures are as follows: Our company has formulated policies and/or guidelines for our swith the AML/CTF requirements: □ Yes □ No | staff to co | omply |
| b | Our company has inspected and monitored our staff's complication AML/CTF requirements: □ Yes □ No | iance wit | th the |
| c. | Our company has taken reasonable measures on customer due identifying and verifying the identities of our clients and the ber and such measures include: | _ | |
| | and such measures include. | Yes | No |
| | For individual clients, inspect and monitor whether our staff have collected the identity information and obtained copies of the identity documents of our clients and/or the beneficial owners | | |
| | | Yes | No |
| | For corporate clients, inspect and monitor whether our staff have: | | |
| | (i) conducted company search at the Companies Registry and obtained records of the company search; | | |

| | copies of the identity documents of the representatives of the corporate clients; | | |
|----|--|----------|-------|
| | (iii) collected the identity information and obtained copies of the identity documents of the beneficial owners of the corporate clients. | | |
| d. | Our company has kept all necessary and sufficient records of our c | lients a | ind |
| | those relevant records in relation to their transactions, including: | Yes | No |
| | (i) the originals or copies of documents and related records obtained when identifying and verifying clients and the beneficial owners; | | |
| | (ii) the originals or copies of documents or related records of each sale and purchase property transaction. | | |
| e. | Our company has installed equipment (such as computers, memory for keeping clients' records obtained from the customer due diligent Yes No | | |
| f. | Our company has (i) AML/CTF Compliance Officer (CO) and Laundering Reporting Officer (MLRO): | (ii) M | Ioney |
| | ☐ CO only | | |
| | ☐ MLRO only | | |
| | ☐ Both CO and MLRO | | |
| | □ No CO nor MLRO | | |
| | If "Both CO and MLRO" is chosen in item (f) above, is the | | |
| | MLRO the same person as the CO (please provide their respective names and job titles): | 1 0 | |
| | If "No CO nor MLRO" is chosen in item (f) above, we responsible for AML/CTF compliance matters and who takes the to report suspicious transactions (please provide their respective and job titles): | he role | |

| g. | suspicious transaction reports to MLRO or through to the Joint Financial Intelligence Unit (JFIU): Yes No | | | • | |
|----|--|-----------------|----------------|---|----|
| h. | In the past 12 months, our company has provided int to our staff: ☐ Yes ☐ No | ernal t | rainin | g on ML/CTF | |
| i. | In the past 12 months, apart from internal training, of for our staff to attend other training on AML/CTF: ☐ Yes ☐ No | our coi | mpany | has arranged | |
| j. | In the past 12 months, our company, in order to stipulated under Anti-Money Laundering and Company (Cap.615), has carried Enhanced Company (Cap.615), has carried Enhanced Company (Cap.615) (Cap.615). □ Yes □ No | unter- ustom | Terroi er D | rist Financing | |
| k. | In the past 12 months, our company has developed no business practices or use of new or developing technologiesexisting services. ☐ Yes ☐ No | | | | |
| | If "Yes" is chosen in item (k) above, our compatible ML/TF risks that may arise out of the said item ☐ Yes ☐ No | - | s ider | ntified and assess | ec |
| 1. | In the past 12 months, when dealing with the sattransactions, our company has come across the follow | | • | | |
| | | Yes | No | If yes, no. of such transactions: | |
| | i. Big discrepancy between market price and transaction price | | | | |
| | ii. Exceptionally short completion time for the transaction | | | | |

| iii. Large amount of cash involved in the transaction | | | |
|---|------|-------|---|
| iv. Unknown source of funds | | | |
| v. Direct funds flow between buyer and seller without routing through lawyers | | | |
| vi. Buying without property viewing (though possible) | | | |
| vii. Payments of monies by a third party apparently unconnected with the Buyer / Seller | | | |
| viii. Proceeds from the property sales sent to unknown third party or high risk jurisdiction | | | |
| ix. Payments of multiple small amounts from various sources to avoid thresholds imposed by overseas authorities | | | |
| x. Unreasonably generous commission to agent(s) | | | |
| xi. Frequent sale and purchase of same property among related parties, with inexplicable changes in value, or within a short period of time | | | |
| xii. Purchase / resell / exchange of multiple properties | | | |
| xiii. Estate agent asked to temporarily hold a big sum of money and then to refund it back to the client or to a different account | | | |
| When the answer to any of the above is "Yes", our following steps to mitigate the AML/CTF risks: | comp | any h | as taken the |
| In the past 12 months, when dealing with the sal transactions, our company has come across the followto our clients: | | - | |
| | Yes | No | If yes, no. of such transactions: |

m.

| i. | Reluctant to provide details of identity | | |
|------|--|--|--|
| ii. | Providing fake identity document(s) | | |
| iii. | No face-to-face meeting between estate agent(s) and Buyer / Seller | | |
| iv. | Purchasing power NOT commensurate with level of income or age or background | | |
| v. | Buyer / Seller negotiate with estate agent(s) through a third party | | |
| vi. | Buyer and the Seller know each other but engage estate agent(s) to complete the sale and purchase without good reasons | | |
| vii. | Use of complex layering structure (e.g. trusts, offshore arrangements, multiple companies) to hide ownership | | |
| viii | Transactions handled by a third party (e.g. under power of attorney) without providing details of the client | | |
| ix. | Unknown third party appears at a later stage | | |
| х. | Holds public positions / from locations that carry high exposure to possibility of corruption, e.g. Politically Exposed Persons | | |
| xi. | Subject to financial sanctions | | |
| xii. | Suspected terrorist | | |
| xiii | providing/has provided any services which may be connected to weapons of mass destruction. | | |
| xiv. | Non-Hong Kong residents (e.g. customer neither holds a Hong Kong identity card nor speak local language) and payments of deposits are remitted from bank accounts in a jurisdiction other than Hong Kong | | |

When the answer to any of the above is "Yes", our company has taken the following steps to mitigate the AML/CTF risks:

| n. | In the | past 12 months, our company has reported suspicious transactions to the |
|----|---------|---|
| | JFIU: | |
| | ☐ Yes | □ No |
| | If yes: | |
| | (i) | The number of reports made: |
| | | |
| | | |
| | (ii) | Reasons for arousing suspicion: |
| | | |
| | | |
| | | |
| | | END |

Anti-Money Laundering and Counter-Terrorist Financing Self-assessment Form

Questions and Answers (Q&As)

1. The Form covers information in relation to our company's business situations. Is such information directly related to the AML/CTF risk classification for our company? Can our company not provide such information?

Answer: The information is directly related to the risk classification, so providing such information is necessary.

When conducting the assessment on the risk classification for each estate agency company, the EAA will consider a number of factors, including its market penetration, the scope and nature of its business, the property transactions its handles etc., and each question in the Form carries a score for facilitating the risk classification. Therefore, estate agency companies have to provide information on each question, including information about their businesses, etc., so that the EAA can, with reference to the information provided, update the assessment on the risk classification for each estate agency company. The information collected from each estate agency company will be used only for risk assessment purposes. The EAA will not disclose any information of particular companies / individuals to a third party.

2. The Form covers a lot of information. As our company does not have a system to store all relevant information, can our company not provide information on some of the questions in the Form?

Answer: No.

As aforementioned, when conducting the assessment on the risk classification for each estate agency company, the EAA will consider a number of factors and each question in the Form carries a score for facilitating the risk classification. Therefore, estate agency companies have to provide information on each question. However, if estate agency companies have difficulties in providing detailed data in a certain area, it will suffice so long as the information provided in the relevant questions of

the Form is based on the companies' real situations.

3. Our company has limited resources. We need extra resources and time to complete the Form. Therefore, can our company not submit the Form every time when renewing its licence?

Answer: No.

This Form assists estate agency companies in conducting self-assessment on AML and CTF matters. The EAA will, with reference to the information provided, update the assessment on the risk classification for each estate agency company. If estate agency companies do not provide the required information by submitting the Form every time when they renew their licences, it may affect the EAA's assessment on their risk classification and thus the EAA may enhance its supervision and inspection to those companies.

4. What is the meaning of "connection" in question 3 of the Form?

Answer: "Connection" in that question refers to any connection in relation to management, operation, and/or business, such as whether your company is a branch of a company outside Hong Kong, whether your company and a company outside Hong Kong belong to the same group, whether your company and a company outside Hong Kong share the same business name, whether your company and a company outside Hong Kong refer customers to each other and/or share customer information, etc.

5. What will be regarded as "exceptionally short" in question 5 1 ii of the Form?

Answer: The time required for completing a property transaction depends on the mutual agreement between the purchaser and the vendor, the unique nature of the property and the market situations, etc. However, in a property transaction, solicitors need time to review and check title documents. In general, if the time taken from signing the provisional agreement for sale and purchase to the completion of the transaction is within one month, it can be regarded as "exceptionally short".