



# 香港地產建設商會

## THE REAL ESTATE DEVELOPERS ASSOCIATION OF HONG KONG

香港中環德輔道中十九號環球大廈1403室

Room 1403, World-Wide House, 19 Des Voeux Road Central, Hong Kong.

Tel: 2826 0111 Fax: 2845 2521

To REDA Corporate Members  
(Members of Executive Committee & Legal Subcommittee via fax)

Date 17 May 2007

Subject: **Sale Descriptions of Uncompleted Residential Properties**

---

Dear Members,

I wish to elaborate on my earlier note of 25 April 2007.

In the disclosure of saleable area, members are requested to list out separately on their price lists as in their sales brochures the saleable area of a unit, including the area of balcony, bay window, roof, flat roof, utility platform, etc in accordance with the definition set out under the LACO Presale Consent Scheme.

This is to come into effect on or before 1 June 2007. As a matter of good practice, you are also advised to adopt the same requirement for your completed projects.

Your cooperation and continued support is much appreciated.

Stewart Leung  
Vice Chairman, Executive Committee