



香港地產建設商會

THE REAL ESTATE DEVELOPERS ASSOCIATION OF HONG KONG

香港中環德輔道中十九號環球大廈1403室

Room 1403, World-Wide House, 19 Des Voeux Road Central, Hong Kong.

Tel: 2826 0111 Fax: 2845 2521

To **REDA Corporate Members**
(Members of Executive Committee & Legal Subcommittee via fax)

Date 5 October 2005

Subject : **Sale of Uncompleted Residential Properties**

Dear Members

Under the LACO Presale Consent Scheme, developers are required to provide one copy of the sales brochure of their uncompleted residential property projects under public sale to the Housing, Planning & Lands Bureau and the Consumer Council. Most of our members are also adopting the same practice for their projects under private sale or those not subject to the LACO Presale Consent Scheme.

The Bureau and the Consumer Council are now requesting our members to regularise this practice and forward to them sales brochures, irrespective of the type of sales, as soon as they become available to prospective purchasers.

Whilst this is not a requirement under the Presale Consent Scheme, members will appreciate that complying with this request will enhance the credibility of REDA's self-regulatory regime. Your cooperation and support in this matter will be much appreciated.

Stewart Leung
Vice Chairman, Executive Committee