



地產代理監管局
ESTATE AGENTS AUTHORITY

Dear Licensees,

**Re: Conditions of stay for those engaging in the sales of
non-local properties in Hong Kong**

The Estate Agents Authority (“EAA”) is writing to draw your attention, particularly those who are involved in the sale of non-local properties, to the conditions of stay of non-Hong Kong permanent residents who come to Hong Kong and participate in the sales activities of non-local properties.

The Immigration Department recently wrote to the EAA and would like to remind licensees that the Immigration Regulations (Chapter 115A), Laws of Hong Kong, stipulates that permission given to a person to land in Hong Kong as a visitor shall be subject to relevant conditions of stay, including that he/she shall not take up any employment, whether paid or unpaid. The following points are also to be noted.

A person permitted to enter Hong Kong as a visitor may generally engage in the following business-related activities:

- a. concluding contracts or submitting tenders;
- b. examining or supervising the installation/packaging of goods or equipment;
- c. participating in exhibitions or trade fairs (except selling goods or supplying services direct to the general public, or constructing exhibition booths);
- d. settling compensation or other civil proceedings;
- e. participating in product orientation; and
- f. attending short-term seminars or other business meetings.

Besides, a person permitted to enter Hong Kong as a visitor may attend an event to deliver speech(es)/presentation(s) subject to the following conditions being met:



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- a. he/she will not be remunerated for speaking /presenting at the event (other than provision of accommodation, passage, meals, etc. relating to the event, or the reimbursement of such expenses);
- b. the duration of the whole event should be no longer than seven days; and
- c. he/she can only attend one such event to deliver speech(es)/presentation(s) during each period of permitted stay.

Exhibitors who come to Hong Kong as visitors are not allowed to sell goods or supply services direct to the general public when they participate in exhibitions or trade fairs. Lawfully employable persons should be hired to sell goods or supply services direct to the general public in exhibitions or trade fairs.

Any person who contravenes a condition of stay in force in respect of him shall be guilty of an offence and shall be liable on conviction to a maximum fine of HK\$50,000 and to imprisonment for 2 years under section 41 of the Immigration Ordinance (Chapter 115), Laws of Hong Kong.

For more information, please refer to the website of the Immigration Department at www.immd.gov.hk .

Estate Agents Authority

1 November 2019